

Contract #	4979014	Date Entered
Schedule Dates	09/18/21-09/24/21	Last Modified
Advertiser	Glenn Youngkin for VA Governor-R (140580)	Entered By
Agency	Smart Media Group-Alexandria (6613)	CO-OP
Product	POLITICAL CANDIDATE (ns) (1186)	External #
Brand	EST 918924 (1616195)	Demo
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type
Sales Office	WJLA/GJLA/EJLA	Package Deal
Buyer Name		Commission %
Phone/Fax	/	Commission
СРЕ	, YKIN/ORDR/918924	Net Total

Local/Political Candidate Agency BRD

NEW ORDER FOR YOUNGKIN EST 91

YKIN/ORDR/918924

Weekly/Irregular

Account Types

Date:

Billing Type

Comments

Washington (WJLA	 \)	
By Broadcast Month		<u>Rate</u>
Sep. 2021	201	\$209,700.00
Grand Total:	201	\$209,700.00

09/17/21

09/20/21 Alexa Schram

30076942

A35+

15.00

Sales Tax

Date:

Comments:

\$31,455.00

\$178,245.00

Normal

No

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	-r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	09/20/21-09/24/21	3	:30	9A- Live with Kelly		2	2	2	2 2	2		10	\$300.00	\$3,000.00	Washington (WJLA)	Daypart DT LIVE W/ KELLY &	9/17/21
2.0	Normal Line / SPOT	09/20/21-09/24/21	1	:30	8A- ABC-Good Morning America		2	3	2	3 2	2		12	\$1,600.00	\$19,200.00	Washington (WJLA)	Daypart EM GOOD MORNING AMERICA(Agency)- null	9/17/21
3.0	Normal Line / SPOT	09/18/21-09/18/21	2	:30	7A- ABC-Good Morning America Saturday						1		1	\$400.00	\$400.00	Washington (WJLA)	Daypart EM GMA-SATURDAY(Agency)- null	9/17/21
4.0	Normal Line / SPOT	09/18/21-09/18/21	2		8A- News-7News ON YOUR SIDE Weekend at 8AM						2		2	\$325.00	\$650.00	Washington (WJLA)	Daypart EM GMW SAT 8-9A(Agency)- null	9/17/21
5.0	Normal Line / SPOT	09/18/21-09/18/21	2	:30	9A- ABC-Good Morning America Saturday 2						2		2	\$400.00	\$800.00	Washington (WJLA)	Daypart EM GMA SAT 9-10A(Agency)- null	9/17/21
6.0	Normal Line / SPOT	09/19/21-09/19/21	2		7:58:40A- ABC-Good Morning America Sunday							2	2	\$450.00	\$900.00	Washington (WJLA)	Daypart EM GMA-SUN(Agency)- null	9/17/21
7.0	Normal Line / SPOT	09/19/21-09/19/21	3	:30	10A- News-Full Measure with Sharyl Attkisson							1	1	\$125.00	\$125.00	Washington (WJLA)	Daypart EM FULL MEASURE SHARYL(Agency)- null	9/17/21
8.0	Normal Line / SPOT	09/20/21-09/24/21	2	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM		3	3	3	3	3		9	\$400.00	\$3,600.00	Washington (WJLA)	Daypart EN ABC 7 NEWS @ 4P	9/17/21
					CON													

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Smar 1427 Ste 1	Arlingto A-TV WASHINGTON, DC T Media Group-Alexandria Leslie Ave	rilson Blvd, 6th Floor n, VA 22209	Contra Schedule D Advertiser Agency Product Brand Salespersor Sales Office Buyer Nam Phone/Fax CPE Account Ty Billing Type Comments	ates n e	4979014 09/18/21-09/2 Glenn Youngki Smart Media G POLITICAL CAI EST 918924 (1 HOUSE-WASHI WJLA/GJLA/EJI / YKIN/ORDR/91 Local/Political 0 Weekly/Irregul NEW ORDER FO	4/21 n for roup- NDID. 6161: NGTO .A 8924 Candi	Alexa ATE (195) ON, W	ndria ns) (/JLA/	a (66 (1186 (GJLA	13) 6) //EJL	,		Enter CO-O Exter Demo Orde Packs	rnal # o r Type age Deal mission % mission	09, Ale No 30, A3, No 15	/17/21 /20/21 exa Schram 076942 5+ ormal .00 1,455.00 78,245.00		Washington (W) By Broadcast Mont Sep. 2021 Grand Total:		\$209,70 \$209,70	
Line	Line Type / Break Type (Ref #)	Dates	Sec Length	. 1	Run Times	SDW	Мо	Tu	We	Th	Fr :	Sa Si	u Spo	ote Pa	ate	Total		Station	Comments	. 1	Entere
	Closed Preempt	09/23/21	Jec Length	'	INUIT THITES	JF W	110	Tu	vve		11 3	Ju 31	u spi	uis Ra	216	Total	Washington		Pre-empt/Spot -	<u>, </u>	Littered
	Closed Preempt	09/23/21															Washington		Pre-empt/Spot -		
	Closed Preempt	09/23/21															Washington	-	Pre-empt/Spot -		
	Closed Preempt	09/24/21															Washington		Pre-empt/Spot -		
	Closed Preempt	09/24/21															Washington	-	Pre-empt/Spot -		
	Closed Preempt	09/24/21															Washington	-	Pre-empt/Spot -	1	
	Normal Line / SPOT	09/20/21-09/24/21	2 :3		P- News-7News ON IDE at 5PM		3	3	3	3	3			9	\$600.00	\$5,400.0	Washingtor		Daypart EN ABC7 N 5P(Agency)- null	IEWS @	9/17/21
9.0.1	Closed Preempt	09/23/21															Washington	n (WJLA)	Pre-empt/Spot -		
9.0.2	Closed Preempt	09/23/21															Washington	n (WJLA)	Pre-empt/Spot -		
9.0.3	Closed Preempt	09/23/21															Washington	n (WJLA)	Pre-empt/Spot -		
9.0.4	Closed Preempt	09/24/21															Washington	n (WJLA)	Pre-empt/Spot -		
9.0.5	Closed Preempt	09/24/21															Washington	n (WJLA)	Pre-empt/Spot -		
9.0.6	Closed Preempt	09/24/21															Washington	n (WJLA)	Pre-empt/Spot -		

CONFIRMATION CONTRACT

Date:

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Accepted-Station:

Date:

Accepted-Agency/Advertiser:

Comments:



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 4979014

Schedule Dates 09/18/21-09/24/21
Advertiser Glenn Youngkin for

Glenn Youngkin for VA Governor-R (140580) Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186)

EST 918924 (1616195) HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA

Buyer Name Phone/Fax

Agency

Product

Salesperson

Sales Office

Brand

CPE YKIN/ORDR/918924

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular

Comments NEW ORDER FOR YOUNGKIN EST 91

 Date Entered
 09/17/21

 Last Modified
 09/20/21

Alexa Schram

Comments:

Date:

 CO-OP
 No

 External #
 30076942

 Demo
 A35+

 Order Type
 Normal

Package Deal
Commission % 15.00

 Commission
 \$31,455.00

 Net Total
 \$178,245.00

Sales Tax

Entered By

Washington (WJLA	()	
By Broadcast Month	Spots	<u>Rate</u>
Sep. 2021	201	\$209,700.00
Grand Total:	201	\$209,700.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
10.0	Normal Line / SPOT	09/20/21-09/24/21	2	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		3	2	2	3 2	2		12	\$900.00	\$10,800.00	Washington (WJLA)	Daypart EN ABC 7 NEWS @ 6P(Agency)- null	9/17/21
11.0	Normal Line / SPOT	09/20/21-09/22/21	3	:30	6:27P- 6:30P (EST)		1		1				2	\$2,500.00	\$5,000.00	Washington (WJLA)	Daypart EN WORLD NEWS ADJ A(Agency)- null	9/17/21
12.0	Normal Line / SPOT	09/20/21-09/24/21	3	:30	10A- News-Good Morning Washington at 10a		2	2	2	2 2	2		6	\$250.00	\$1,500.00	Washington (WJLA)	Daypart DT RACHEL RAY(Agency)- null	9/17/21
12.0.1	Closed Preempt	09/23/21														Washington (WJLA)	Pre-empt/Spot -	
12.0.2	Closed Preempt	09/23/21														Washington (WJLA)	Pre-empt/Spot -	
12.0.3	Closed Preempt	09/24/21														Washington (WJLA)	Pre-empt/Spot -	
12.0.4	Closed Preempt	09/24/21														Washington (WJLA)	Pre-empt/Spot -	
13.0	Normal Line / SPOT	09/21/21-09/23/21	3	:30	6:57P- 7P (EST)			1		1			2	\$3,500.00	\$7,000.00	Washington (WJLA)	Daypart EN WOLD NEWS ADJ B(Agency)- null	9/17/21
14.0	Normal Line / SPOT	09/19/21-09/19/21	2	:30	6:30P- News-7News ON YOUR SIDE Weekend at 630PM							1	1	\$525.00	\$525.00	Washington (WJLA)	Daypart EN 6PWEEKEND NEWS(Agency)- null	9/17/21
15.0	Normal Line / SPOT	09/20/21-09/24/21	3	:30	11:35P- ABC-Jimmy Kimmel		2	2	2	2 2	2		6	\$300.00	\$1,800.00	Washington (WJLA)	Daypart LF JIMMY KIMMEL(Agency)- null	9/17/21

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Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Sma 1427 Ste 1	Arlingtor A-TV WASHINGTON, DC rt Media Group-Alexandria Leslie Ave	son Blvd, 6th Floor , VA 22209	Conic Schedul Advert Agency Product Brand Salespe Sales O Buyer N Phone/ CPE Account Billing 1 Comme	iser rson ffice lame Fax t Types	4979014 09/18/21-09/24 Glenn Youngkir Smart Media G POLITICAL CAN EST 918924 (1: HOUSE-WASHI WJLA/GJLA/EJL / YKIN/ORDR/91 Local/Political (Weekly/Irregul. NEW ORDER FOI	4/21 n for VA roup-Al NDIDAT 616195 NGTON A 8924 Candida	exar E (n i) I, W	ndria ss) (1 JLA/0	(661 1186) GJLA,) /EJLA		369)	Date Ent Last Mod Entered CO-OP External Demo Order Ty Package Commiss Commiss Sales Ta	dified By I # ype Deal sion % sion	09/17/21 09/20/21 Alexa Schram No 30076942 A35+ Normal 15.00 \$31,455.00 \$178,245.00		Washingto By Broadcas Sep. 2021 Grand Total:	st Mon	th Spots 201	Rate \$209,700.00 \$209,700.00	
Line	Line Type / Break Type (Ref #)	Dates	Sec Lei	ngth	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Su	Spots	Rate	Total		Station		Comments	Enter	red
15.0.1	Closed Preempt	09/23/21		-												Washington			Pre-empt/Spot -		_
15.0.2	Closed Preempt	09/23/21														Washington	(WJLA)		Pre-empt/Spot -		_
15.0.3	Closed Preempt	09/24/21														Washington	(WJLA)		Pre-empt/Spot -		
15.0.4	Closed Preempt	09/24/21														Washington	(WJLA)		Pre-empt/Spot -	İ	
16.0	Normal Line / SPOT	09/20/21-09/24/21	3	:30 12:37A	- ABC-Nightline		1	1	1	1	1		5	\$100	00 \$500.0) Washington	(WJLA)		Daypart LF NIGHTLINE(Agency)-	9/17/2 - null	:1
17.0	Normal Line / SPOT	09/20/21-09/24/21	2	:30 11:00:2 YOUR S	26P- News-7News ON SIDE at 11PM		2	2	2	2	2		6	\$650	93,900.0	Washington	(WJLA)		Daypart LN ABC 7 NE 11P(Agency)- null	EWS @ 9/17/2	1
17.0.1	Closed Preempt	09/23/21														Washington	(WJLA)		Pre-empt/Spot -		
17.0.2	Closed Preempt	09/23/21														Washington	(WJLA)		Pre-empt/Spot -		
17.0.3	Closed Preempt	09/24/21														Washington	(WJLA)		Pre-empt/Spot -		
17.0.4	Closed Preempt	09/24/21														Washington	(WJLA)		Pre-empt/Spot -		
18.0	Normal Line / SPOT	09/18/21-09/18/21	3		26P- News-7News ON SIDE Weekend at							1	1	\$250	9250.0) Washington	(WJLA)		Daypart LN ABC7 NE ¹ 11P SAT/(Agency)- ne		:1

CONFIRMATION CONTRACT

Comments:

Date:

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Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 4979014

Schedule Dates 09/18/21-09/24/21

Advertiser Glenn Youngkin for VA Governor-R (140580)

Smart Media Group-Alexandria (6613)
POLITICAL CANDIDATE (ns) (1186)

Brand EST 918924 (1616195)
Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA

Buyer Name
Phone/Fax
CPE

Agency

Product

Sales Office

CPE YKIN/ORDR/918924

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular

Comments NEW ORDER FOR YOUNGKIN EST 91

 Date Entered
 09/17/21

 Last Modified
 09/20/21

Alexa Schram

Comments:

Date:

 CO-OP
 No

 External #
 30076942

 Demo
 A35+

 Order Type
 Normal

Package Deal
Commission % 15.00

 Commission
 \$31,455.00

 Net Total
 \$178,245.00

Sales Tax

Entered By

Washington (WJLA	١)	
By Broadcast Month	Spots	<u>Rate</u>
Sep. 2021	201	\$209,700.00
Grand Total:	201	\$209,700.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
19.0	Normal Line / Access	09/20/21-09/24/21	2	:30	6:58:46P- Wheel Of Fortune		2	2	2	2 2	2		10	\$1,800.00	\$18,000.00	Washington (WJLA)	Daypart PA WHEEL OF FORTUNE(Agency)- null	9/17/21
20.0	Normal Line / Access	09/20/21-09/24/21	2	:30	7:29:26P- Jeopardy		2	2	2	2 2	2		6	\$2,600.00	\$15,600.00	Washington (WJLA)	Daypart PA JEOPARDY(Agency)- null	9/17/21
20.0.1	Closed Preempt	09/23/21														Washington (WJLA)	Pre-empt/Spot -	
20.0.2	Closed Preempt	09/23/21														Washington (WJLA)	Pre-empt/Spot -	
20.0.3	Closed Preempt	09/24/21														Washington (WJLA)	Pre-empt/Spot -	
20.0.4	Closed Preempt	09/24/21														Washington (WJLA)	Pre-empt/Spot -	
21.0	Normal Line / Prime Premium	09/23/21-09/23/21	3	:30	7:57:56P- ABC-Holey Moley (Thursday)					1			1	\$2,500.00	\$2,500.00	Washington (WJLA)	Daypart PT HOLY MOLEY(Agency)- null	9/17/21
22.0	Normal Line / SPOT	09/19/21-09/19/21	3	:30	6:58P- ABC-Americas Funniest Home Videos (Sunday)							2	2	\$1,500.00	\$3,000.00	Washington (WJLA)	Daypart PT AMERICAS FUNNIEST H(Agency)- null	9/17/21
23.0	Normal Line / SPOT	09/20/21-09/24/21	1	:30	10:58:25A- ABC-The View		1	1	1	1	1		5	\$1,050.00	\$5,250.00	Washington (WJLA)	Daypart DT THE VIEW(Agency)- null	9/17/21
24.0	Normal Line / Prime	09/19/21-09/19/21	3	:30	8P- ABC-Celebrity Family Feud (Sunday)							2	2	\$3,000.00	\$6,000.00	Washington (WJLA)	Daypart PT CELEB WHEEL OF FORTU(Agency)- null	9/17/21

he parties intend for the Standard Advertiser	Terms and Conditions ("Terms") located	at http://chai.net/?n=1224	to be part of their agreement	and the cale of advertising	is expressly subject to said Terms

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WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

4979014 Contract

Schedule Dates 09/18/21-09/24/21 Advertiser Glenn Youngkin for VA Governor-R (140580) Agency

Smart Media Group-Alexandria (6613) Product POLITICAL CANDIDATE (ns) (1186) Brand EST 918924 (1616195)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) Sales Office WJLA/GJLA/EJLA

Buyer Name Phone/Fax

CPE YKIN/ORDR/918924

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular

Comments NEW ORDER FOR YOUNGKIN EST 91 **Date Entered** 09/17/21 **Last Modified** 09/20/21

Alexa Schram

No CO-OP External # 30076942 A35+ Order Type Normal

Commission % 15.00

Commission \$31,455.00 **Net Total**

Sales Tax

Package Deal

Entered By

\$178,245.00

Washington (WJLA)

Sep. 2021

Grand Total:

By Broadcast Month Spots

201

201

<u>Rate</u>

\$209,700.00

\$209,700.00

09/19/21-09/19 09/19/21-09/19 09/19/21-09/19			9P- ABC-The Chase (Sunday)			1				Washington (WJLA)		9/17/21
	/21	3 :30	OP- ARC-The Chase								CHASE(Agency)- null	<u> </u>
09/19/21-09/19			(Sunday)			1	1	\$2,000.00	\$2,000.00	Washington (WJLA)	Daypart PT THE CHASE(Agency)- null	9/17/21
	/21	3 :30	10P- ABC-To Tell the Truth (Sunday)			1	1	\$1,500.00	\$1,500.00	Washington (WJLA)	Daypart PT TO TELL THE TRUTH(Agency)- null	9/17/21
all 09/18/21-09/18	/21	3 :30	7:30P- Sports-ABC College Football Prime			2				Washington (WJLA)	Daypart SP SATURDAY NIGHT FOOTB(Agency)- nul	9/17/21
o9/18/21-09/18	/21	1 :30	7:30P- Sports-ABC College Football Prime			2	2	\$4,000.00	\$8,000.00	Washington (WJLA)	Daypart SP SATURDAY NIGHT FOOTB(Agency)- nul	9/17/21
Premium 09/20/21-09/20	/21	3 :30	7:57:56P- ABC-Dancing with the Stars (Monday)	2			2	\$3,000.00	\$6,000.00	Washington (WJLA)	Daypart PT DANCING WITH THE STA(Agency)- null	9/17/21
09/21/21-09/21	/21	3 :30	7:57:56P- ABC-Bachelor in Paradise (Tuesday)		2		2	\$2,500.00	\$5,000.00	Washington (WJLA)	Daypart PT BACHELOR IN PARADISE	9/17/21
09/22/21-09/22	/21	3 :30	8P- 9P (EST)		1		1	\$2,000.00	\$2,000.00	Washington (WJLA)	Daypart PT GOLDBERGS/ WONDER YE(Agency)- null	9/17/21
09/22/21-09/22	/21	3 :30	9P- 10P (EST)		2		2	\$2,500.00	\$5,000.00	Washington (WJLA)	Daypart PT CONNERS/HOME ECON(Agency)- null	9/17/21
	09/22/21-09/22	09/22/21-09/22/21	09/22/21-09/22/21 3 :3(09/22/21-09/22/21 3 :30 9P- 10P (EST) 2 2 \$2,500.00 \$5,000.00 Washington (WJLA) Daypart PT CONNERS/HOME

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B/E Bookend P/B Piggy Back



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 4979014

Schedule Dates 09/18/21-09/24/21
Advertiser Glenn Youngkin for

Advertiser Glenn Youngkin for VA Governor-R (140580)

Agency Smart Media Group-Alexandria (6613)

Product POLITICAL CANDIDATE (ns) (1186)

Brand EST 918924 (1616195)

Sales Office HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA

 Buyer Name

 Phone/Fax
 /

 CPE
 YKIN/ORDR/918924

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular

Comments NEW ORDER FOR YOUNGKIN EST 91

 Date Entered
 09/17/21

 Last Modified
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Alexa Schram

Comments:

Date:

 CO-OP
 No

 External #
 30076942

 Demo
 A35+

 Order Type
 Normal

Package Deal
Commission % 15.00

 Commission
 \$31,455.00

 Net Total
 \$178,245.00

Sales Tax

Entered By

 Washington (WJLA)

 By Broadcast Month
 Spots
 Rate

 Sep. 2021
 201
 \$209,700.00

 Grand Total:
 201
 \$209,700.00

Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su !	Spots	Rate	Total	Station	Comments	Entered
Normal Line / Prime	09/24/21-09/24/21	3	:30	9P- ABC-20/20 (Friday)						2			2	\$1,500.00	\$3,000.00	Washington (WJLA)	Daypart PT 20/20 9P	9/17/21
Normal Line / SPOT	09/20/21-09/24/21	2	:30	11:59:56A- News-7News ON YOUR SIDE at Noon		3	3	3	3	3			9	\$400.00	\$3,600.00	Washington (WJLA)	Daypart DT ABC 7 NEWS @ NOON(Agency)- null	9/17/21
Closed Preempt	09/23/21															Washington (WJLA)	Pre-empt/Spot -	
Closed Preempt	09/23/21															Washington (WJLA)	Pre-empt/Spot -	
Closed Preempt	09/23/21															Washington (WJLA)	Pre-empt/Spot -	
Closed Preempt	09/24/21															Washington (WJLA)	Pre-empt/Spot -	
Closed Preempt	09/24/21															Washington (WJLA)	Pre-empt/Spot -	
Closed Preempt	09/24/21															Washington (WJLA)	Pre-empt/Spot -	
Normal Line / SPOT	09/20/21-09/24/21	2	:30	12:57:56P- ABC-GMA3: What You Need to Know		1	1	1	1	1			5	\$325.00	\$1,625.00	Washington (WJLA)	Daypart DT GMA3(Agency)- null	9/17/21
Normal Line / SPOT	09/20/21-09/24/21	3	:30	2P- ABC-General Hospital		1	1	1	1	1			5	\$400.00	\$2,000.00	Washington (WJLA)	Daypart DT GENERAL HOSPITAL	9/17/21
Normal Line / SPOT	09/20/21-09/24/21	3		5A- News-7News ON YOUR SIDE at 5AM		2	2	2	2	2			10	\$150.00	\$1,500.00	Washington (WJLA)	Daypart EM GOOD MORNING WASHING(Agency)- null	9/17/21
	Normal Line / Prime Normal Line / SPOT Closed Preempt Normal Line / SPOT	Normal Line / Prime 09/24/21-09/24/21 Normal Line / SPOT 09/20/21-09/24/21 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/24/21	Normal Line / Prime 09/24/21-09/24/21 3 Normal Line / SPOT 09/20/21-09/24/21 2 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/24/21	Normal Line / Prime 09/24/21-09/24/21 3 :30 Normal Line / SPOT 09/20/21-09/24/21 2 :30 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/24/21 Sormal Line / SPOT 09/20/21-09/24/21 3 :30 Normal Line / SPOT 09/20/21-09/24/21 3 :30	Normal Line / Prime 09/24/21-09/24/21 3 :30 9P- ABC-20/20 (Friday) Normal Line / SPOT 09/20/21-09/24/21 2 :30 11:59:56A- News-7News ON YOUR SIDE at Noon Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/24/21 Slosed Preempt 09/24/21 Slosed Preempt 09/24/21 Slosed Preempt 09/24/21 Slosed Preempt 09/24/21 2 :30 12:57:56P- ABC-GMA3: What You Need to Know Normal Line / SPOT 09/20/21-09/24/21 3 :30 2P- ABC-General Hospital Normal Line / SPOT 09/20/21-09/24/21 3 :30 5A- News-7News ON YOUR	Normal Line / Prime	Normal Line / Prime 09/24/21-09/24/21 3 :30 9P- ABC-20/20 (Friday) Normal Line / SPOT 09/20/21-09/24/21 2 :30 11:59:56A- News-7News ON YOUR SIDE at Noon Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/23/21 Closed Preempt 09/24/21 Slosed Preempt 09/24/21 Closed Preempt 09/24/21 Slosed Preempt 09/24/21 Slosed Preempt 09/24/21 2 :30 12:57:56P- ABC-GMA3: What You Need to Know 1 1 Wormal Line / SPOT 09/20/21-09/24/21 3 :30 2P- ABC-General Hospital 1 1 Normal Line / SPOT 09/20/21-09/24/21 3 :30 5A- News-7News ON YOUR 2	Normal Line / Prime 09/24/21-09/24/21 3 :30 9P- ABC-20/20 (Friday) 2 2 \$1,500.00 \$3,000.00 Washington (WJLA) Normal Line / SPOT 09/20/21-09/24/21 2 :30 11:59:56A- News-7News ON YOUR SIDE at Noon YOUR SIDE at Noon Washington (WJLA) Liosed Preempt 09/23/21 Washington (WJLA) Liosed Preempt 09/23/21 Washington (WJLA) Liosed Preempt 09/23/21 Washington (WJLA) Liosed Preempt 09/24/21 Washington (WJLA) Liosed Preempt 09/20/21-09/24/21 3 :30 12:57:56P- ABC-General Hospital 1 1 1 1 1 5 \$400.00 \$2,000.00 Washington (WJLA) Liosed Preempt 09/20/21-09/24/21 3 :30 5A- News-7News ON YOUR 2 2 2 2 2 2 10 \$150.00 \$1,500.00 Washington (WJLA)	Normal Line / Prime 09/24/21-09/24/21 3 :30 9P- ABC-20/20 (Friday)									

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:



Contract #	4979014	Date Entered
Schedule Dates	09/18/21-09/24/21	Last Modified
Advertiser	Glenn Youngkin for VA Governor-R (140580)	Entered By
Agency	Smart Media Group-Alexandria (6613)	CO-OP
Product	POLITICAL CANDIDATE (ns) (1186)	External #
Brand	EST 918924 (1616195)	Demo
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type
Sales Office	WJLA/GJLA/EJLA	Package Deal
Buyer Name		Commission %
Phone/Fax	/	Commission
СРЕ	YKIN/ORDR/918924	Net Total

Local/Political Candidate Agency BRD

NEW ORDER FOR YOUNGKIN EST 91

Weekly/Irregular

Account Types

Billing Type

Comments

09/17/21 09/20/21 Alexa Schram

30076942 A35+

Normal

15.00

Sales Tax

\$31,455.00

\$178,245.00

No

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	Sa Su	Spots	Rate	Total	Station	Comments	Entered
37.0	Normal Line / SPOT	09/20/21-09/24/21	2	:30	5:58:15A- News-7News ON YOUR SIDE at 6AM		3	3	3	3	3		g	\$525.00	\$4,725.00	Washington (WJLA)	Daypart EM GOODMORNING WASHINGT(Agency)- null	9/17/21
37.0.1	Closed Preempt	09/23/21														Washington (WJLA)	Pre-empt/Spot -	
37.0.2	Closed Preempt	09/23/21														Washington (WJLA)	Pre-empt/Spot -	
37.0.3	Closed Preempt	09/23/21														Washington (WJLA)	Pre-empt/Spot -	
37.0.4	Closed Preempt	09/24/21														Washington (WJLA)	Pre-empt/Spot -	
37.0.5	Closed Preempt	09/24/21														Washington (WJLA)	Pre-empt/Spot -	
37.0.6	Closed Preempt	09/24/21														Washington (WJLA)	Pre-empt/Spot -	
38.0	Normal Line / SPOT	09/20/21-09/24/21	1	:30	6:58A- ABC-Good Morning America		3	2	3	2	3		13	\$1,600.00	\$20,800.00	Washington (WJLA)	Daypart EM GOOD MORNING AMERICA(Agency)- null	9/17/21
39.0	Normal Line / SPOT	09/21/21-09/24/21	3	:30	12:37A- ABC-Nightline	1		Х	Х	Х	Х		1	\$100.00	\$100.00	Washington (WJLA)	Daypart LF NIGHTLINE(Agency)- null	9/20/21
40.0	Normal Line / SPOT	09/21/21-09/24/21	2	:30	11:59:56A- News-7News ON YOUR SIDE at Noon	1		Х	Х	Х	Х		1	\$400.00	\$400.00	Washington (WJLA)		9/20/21
					CON	FIF	RM	AT	0	N C	CO	NTI	RAC	Τ				
Accepted	-Agency/Advertiser:			Date:	Accepted-Sta	ation:								Date:	Comments:			

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B/E Bookend P/B Piggy Back



WJLA

1100 Wilson Blvd. 6th Floor

Arlington, VA 22209

4979014 Contract # **Schedule Dates** 09/18/21-09/24/21 Advertiser Glenn Youngkin for VA Governor-R (140580) Agency Smart Media Group-Alexandria (6613) Product POLITICAL CANDIDATE (ns) (1186) Brand EST 918924 (1616195)

WJLA/GJLA/EJLA

Entered By Alexa Schram No CO-OP 30076942 External # Demo A35+ Order Type Normal HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) Package Deal

09/17/21

09/20/21

Washington (WJLA)

Sep. 2021

Grand Total:

By Broadcast Month Spots

201

201

<u>Rate</u>

\$209,700.00

\$209,700.00

Commission % 15.00

Commission \$31,455.00 **Net Total** \$178,245.00

Sales Tax

Date Entered

Last Modified

Phone/Fax CPE YKIN/ORDR/918924

Salesperson

Sales Office

Buyer Name

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular

Comments NEW ORDER FOR YOUNGKIN EST 91

Line	Line Type / Break Type (Ref #)	Dates 5	Sec	Length	Run Times	SPW	Мо	Tu	We 1	Γh Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
	M/G For 12.0.1,12.0.2,12.0.3,12.0.4 / SPOT	09/23/21-09/24/21	3		10A- News-Good Morning Washington at 10a					1 1			2	\$500.00	\$1,000.00	Washington (WJLA)	Daypart DT RACHEL RAY(Agency)- null	9/20/21
	M/G For 15.0.1,15.0.2,15.0.3,15.0.4 / SPOT	09/23/21-09/24/21	3	1:00	11:35P- ABC-Jimmy Kimmel		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			1 1			2	\$600.00	\$1,200.00	Washington (WJLA)	Daypart LF JIMMY KIMMEL(Agency)- null	9/20/21
	M/G For 17.0.1,17.0.2,17.0.3,17.0.4 / SPOT	09/23/21-09/24/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM					1 1			2	\$1,300.00	\$2,600.00	Washington (WJLA)	Daypart LN ABC 7 NEWS @ 11P(Agency)- null	9/20/21
44.0	M/G For 20.0.1,20.0.2,20.0.3,20.0.4 / Access	09/23/21-09/24/21	2	1:00	7:29:26P- Jeopardy					1 1			2	\$5,200.00	\$10,400.00	Washington (WJLA)	Daypart PA JEOPARDY(Agency)- null	9/20/21
	M/G For 8.0.1,8.0.2,8.0.3,8.0.4,8.0.5,8.0.6 / SPOT	09/23/21-09/24/21	2		3:59:27P- News-7News ON YOUR SIDE at 4PM	3	8			x x			3	\$800.00	\$2,400.00	Washington (WJLA)	Daypart EN ABC 7 NEWS @ 4P	9/20/21
	M/G For 9.0.1,9.0.2,9.0.3,9.0.4,9.0.5,9.0.6 / SPOT	09/23/21-09/24/21	2		4:59:30P- News-7News ON YOUR SIDE at 5PM	3				x x			3	\$1,200.00	\$3,600.00	Washington (WJLA)	Daypart EN ABC7 NEWS @ 5P(Agency)- null	9/20/21
	M/G For 33.0.1,33.0.2,33.0.3,33.0.6,33.0.4,33. 0.5 / SPOT	09/23/21-09/24/21	2		11:59:56A- News-7News ON YOUR SIDE at Noon	3				х			3	\$800.00	\$2,400.00	Washington (WJLA)	Daypart DT ABC 7 NEWS @ NOON(Agency)- null	9/20/21
	M/G For 37.0.1,37.0.2,37.0.3,37.0.5,37.0.4,37. 0.6 / SPOT	09/23/21-09/24/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM	3	3			х			3	\$1,050.00	\$3,150.00	Washington (WJLA)	Daypart EM GOODMORNING WASHINGT(Agency)- null	9/20/21
CONFIRMATION CONTRACT																		
Accepted	Accepted-St	Accepted-Station:								Date:	Comments:	Comments:						

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B/E Bookend P/B Piggy Back

			CON	FIR	MATION CONTR	RAC						
Accepted	l-Agency/Advertiser:	Accepted-St	ation:			Date:	Comments:	Comments:				
i												

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